

Evaluation and Scoring Methodology

Qualifying Score is 60

Annex H

Criteria	Main Rating Indicators	Assessment of the Proposal	Score	Total Score
Past Experience (30 Marks)	Proposal includes a section that shows company's experience - each experience backed by an authentic work order or purchase order or contract either of which bears the letter head and/or official stamp of the client. Minimum 2 contracts of similar nature and complexity implemented in the last 5 years as main Contractor. To earn half the marks, there must be atleast 2 contracts with value 5 million SDG minimum. The project must be in building construction	5 or above Construction / Rehabilitation projects, with at least 1 costing more than 15 million SDG and each of the rest above 5 Million SDG	Exceptional (30 mrks)	30
		3 or 4 Construction / Rehabilitation projects, where at least 1 is worth between 10 - 15 million SDG in past 05 years. Rest of projects must be above 5M SDG	Excellent (20 - 29 mrks)	
		2 Construction / Rehabilitation projects, each project worth 5 million or above in past 05 years	Acceptable (10 - 19 mrks)	
		zero or one construction project undertaken the in past 05 years	Incomplete (0 mrk)	
Technical capacity of staff to be deployed to the Projects (25 Marks)	Proposal includes details of Technical Staff including Project engineer (BSc), assistant Civil/welding/electrical Engineer (BSc or Diploma) supported by valid work contracts and CVs, highest academic qualifications. Note: Bidders may apply for one or more than one lot. However, to qualify for more than one lot, the bidder shall meet aggregate requirements for proposed staffing that is, in addition to the project engineer they must have the following: Lot I – BSc or diploma welding engineer Lot II- BSc or diploma painting engineer Lot III- BSc or diploma electrical engineer Lot IV – BSc or diploma civil + electrical + plumbing engineers. Partial bidding within the same lot is not permitted.	BSc level Project Manager (Civil Engineer) with ≥8 years experience, BSc or Diploma level engineer (Civil/electrical/welding/Plumbing Engineer) with ≥ 5	Exceptional (25 mrks)	25
		BSc level Project Manager (Civil Engineer) with 5-7 years experience, BSc or Diploma level engineer (Civil/electrical/welding/Plumbing Engineer) with 3-4	Excellent (20 - 24 mrks)	
		BSc level Project Manager (Civil Engineer) with 2-4 years experience, BSc or Diploma level engineer (Civil or electrical or welding Engineer) with ≥2	Acceptable (12 - 19mrks)	
		BSc level Project Manager (Civil Engineer) with 0-1 years experience, BSc or Diploma level engineer (Civil/electrical/welding/Plumbing Engineer) with ≤ 2	Incomplete (0 -11 mrks)	

Financial capacity of firm (30 Marks)	Proposal contains audited financial statements , balance sheet, income statement or bank statements for the last 3 years. Minimum to earn a pass mark is 10 million SDG turnover per year. Note: Bidders may apply for one or more than one lot. However, in order to qualify for more than one lot, the bidder shall meet aggregate requirements for minimum average annual turnover for lots.	Financial statements , balance sheet, income statement or bank statement shows an annual turn over of 20 million SDG and above in at least 2 of the last 3 years	Exceptional (25 - 30	30
		Financial statements , balance sheet, income statement or bank statement shows an annual turn over of 15 - 19 million SDG and above in at least 1 of the last 3 years	Excellent (20 - 24 mrk	
		Financial statements , balance sheet, income statement or bank statement shows an annual turn over of 10 - 14 million SDG and above in at least 1 of the last 3 years	Acceptable (15 - 19 r	
		Financial statements , balance sheet, income statement or bank statement shows an annual turn over of 5 - 10 million SDG and above in at least 1 of the last 3 years	Below average (8 - 1	
		Financial statements , balance sheet, income statement or bank statement shows an annual turn over of lees than 5 million SDG and above in at least 1 of the last 3 years	Incomplete (0 - 7 mrk	
Understanding of the requirements and the scope of works. (15 Marks)	Proposal contains presentation of the resource mobilization plan, clear work plan critical path analysis and risk management.	Proposal contains numerous strenghts showing a clear understanding of the scope of works in more than 3 key areas that include Implementation resource mobilization plan, clear work plan for each lot selected in a well prepared Gantt chart, critical path analysis and risks management schedule	Exceptional (15 mrks	15
		Proposal contains good streghts showing a clear understanding of the scope of works in more than 2 key areas that include Implementation resource mobilization plan, clear work plan for each lot selected in a well prepared Gantt chart, critical path analysis and risk management schedule	Excellent (10 - 4 mrks	
		Proposal contains some streghts showing a clear understanding of the scope of works in more than at least 1 key area that include Implementation resource mobilization plan, clear work plan for each lot selected in a well prepared Gantt chart, critical path analysis and risk management schedule	Acceptable (5 - 9 mrk	
		Proposal contains few or no streghts showing a clear understanding of the scope of works in any of the key area that include Implementation resource mobilization plan, clear work plan for each lot selected in a well prepared Gantt chart, critical path analysis and risk management schedule	Incomplete (0 - 4 m	